

# Consolidated statement of comprehensive income of "Sirma Group Holding" JSC

for the period ended on March 31, 2018

|   | Notes      | 31.3.2018<br>BGN'000 | 31.3.2017<br>BGN'000 |
|---|------------|----------------------|----------------------|
| <b>Revenues</b>   | <b>3</b>   | <b>12 560</b>        | <b>10 480</b>        |
| Staff expenses  | 4.1        | (5 682)              | (5 289)              |
| Operational expenses  | 4.2        | (5 284)              | (3 880)              |
| <b>Total expenses</b>   |            | <b>(10 966)</b>      | <b>(9 169)</b>       |
| <b>Profit / (Loss) from operating activities</b>                                    |            | <b>1 594</b>         | <b>1 311</b>         |
| <b>Financial income / costs net</b>   | <b>5</b>   | <b>(172)</b>         | <b>(122)</b>         |
| <b>Profit / (Loss) before taxes</b>   |            | <b>1 422</b>         | <b>1 189</b>         |
| Income tax expense / Revenue from income taxes                                      |            | -                    | -                    |
| <b>Profit / (Loss) for the year from continuing operations</b>                      | <b>10</b>  | <b>1 422</b>         | <b>1 189</b>         |
| including profit of non-controlling interest  | 8.3        | 867                  | 853                  |
| including loss of non-controlling interest  | 8.3        | (27)                 | (24)                 |
| <b>including profit per equity holders of the parent company</b>                    | <b>8.3</b> | <b>582</b>           | <b>360</b>           |
| <b>Basic earnings per share</b>   | <b>10</b>  | <b>0,0296</b>        | <b>0,0061</b>        |
| Other comprehensive income  | 6          | (593)                | 584                  |
| <i>including other comprehensive income of equity holders of the parent company</i> | 6          | (98)                 | 111                  |
|   | 6          | (495)                | 473                  |
| <b>Total comprehensive income</b>   | <b>6</b>   | <b>829</b>           | <b>1773</b>          |
| <i>including total comprehensive income of the non-controlling interest</i>         | 6          | 742                  | 674                  |
| <i>including total comprehensive income of equity holders of the parent company</i> | 6          | 87                   | 1 099                |
| <b>Basic earnings per share, incl. other comprehensive income</b>                   | <b>10</b>  | <b>0,0015</b>        | <b>0,0140</b>        |

Prepared by:

  
Nikolay Yatzino

CEO:

  
Tsvetan Alexiev

Date: 22.05.2018

# Consolidated statement of financial position of "Sirma Group Holding" JSC


as at 31 March, 2018

| Assets   | Notes   | 31.3.2018<br>BGN'000 | 31.12.2017<br>BGN'000 |
|--|---------|----------------------|-----------------------|
| <b>Non-current assets</b>  |         |                      |                       |
| Intangible assets  | 7.1.2   | 48 370               | 48 471                |
| Goodwill   | 7.1.2.1 | 19 540               | 19 540                |
| Property, plant and equipment  | 7.1.1   | 5 047                | 5 214                 |
| Investments in subsidiaries  | 7.1.4   | 222                  | 222                   |
| Investments in associates  | 7.1.4   | 236                  | 236                   |
| Deferred tax assets  | 7.1.5   | 200                  | 198                   |
| Expenditure on acquisition of fixed assets   | 7.1.3   | 37 850               | 36 737                |
| <b>Total Non-current assets</b>  |         | <b>111 465</b>       | <b>110 618</b>        |
| <b>Current assets</b>  |         |                      |                       |
| Inventories  | 7.2.1   | 4 012                | 2 576                 |
| Trade receivables  | 7.2.3   | 9 170                | 9 098                 |
| Receivables from related parties   | 7.2.2   | 2 259                | 2 460                 |
| Tax receivables  | 7.2.4   | 121                  | 386                   |
| Other receivables  | 7.2.4   | 1 056                | 1 114                 |
| Prepaid expenses   | 7.2.4   | 334                  | 164                   |
| Cash and cash equivalents  | 7.2.5   | 8 589                | 6 119                 |
| <b>Total Current assets</b>  |         | <b>25 541</b>        | <b>21 917</b>         |
| <b>Total assets</b>  |         | <b>137 006</b>       | <b>132 535</b>        |
| <b>Equity and liabilities</b>  |         |                      |                       |
| <b>Equity</b>  |         |                      |                       |
| Main / Share Capital   | 8.1     | 59 361               | 59 361                |
| Changes resulting from purchased own shares  | 8.1     | (475)                | (475)                 |
| Reserves   | 8.2     | 6 331                | 6 826                 |
| Retained earnings / (Accumulated loss) from previous years                           | 8.3     | 16 103               | 15 513                |
| <b>Total capital attributable to the owners of the capital of the parent company</b> |         | <b>81 320</b>        | <b>81 225</b>         |
| <b>Non-controlling interest</b>  | 8.4     | <b>26 114</b>        | <b>25 221</b>         |
| <b>Total equity</b>  |         | <b>107 434</b>       | <b>106 446</b>        |

# Consolidated statement of financial position of "Sirma Group Holding" JSC

as at 31 March, 2018 (continued)

| Liabilities                                | Notes | 31.3.2018<br>BGN'000 | 31.12.2017<br>BGN'000 |
|--|-------|----------------------|-----------------------|
| <b>Non-current liabilities</b>             |       |                      |                       |
| Provisions                                 | 9.1.5 | 177                  | 177                   |
| Long-term loans                            | 9.1.1 | 9 370                | 1 924                 |
| Finance leasing                            | 9.1.1 | 143                  | 199                   |
| Obligations to suppliers                   | 9.1.3 | -                    | 28                    |
| Financing                                  | 9.1.4 | 72                   | 159                   |
| Deferred tax liabilities                   | 9.1.2 | 1 335                | 1 335                 |
| <b>Total Non-current liabilities</b>       |       | <b>11 097</b>        | <b>3 822</b>          |
| <b>Current liabilities</b>                 |       |                      |                       |
| Provisions                                 | 9.2.8 | 714                  | 714                   |
| Pension and other obligations to the staff | 9.2.6 | 1 457                | 1 434                 |
| Short-term loans                           | 9.2.1 | 4 218                | 8 452                 |
| Finance leasing                            | 9.2.1 | 81                   | 41                    |
| Trade and other payables                   | 9.2.2 | 6 008                | 4 815                 |
| Short-term payables to related parties     | 9.2.4 | 512                  | 1                     |
| Tax obligations                            | 9.2.5 | 1 052                | 1 078                 |
| Duties on advances                         | 9.2.3 | 3 058                | 2 583                 |
| Deferred income and financing              | 9.2.9 | 377                  | 414                   |
| Other liabilities                          | 9.2.7 | 998                  | 2 735                 |
| <b>Total Current liabilities</b>           |       | <b>18 475</b>        | <b>22 267</b>         |
| <b>Total liabilities</b>                   |       | <b>29 572</b>        | <b>26 089</b>         |
| <b>Total equity and liabilities</b>        |       | <b>137 006</b>       | <b>132 535</b>        |

Prepared by:   
Nikolay Yatzino

CEO:   
Tsvetan Alexiev

Date: 22.05.2018

# Consolidated Cash Flow Statement of "Sirma Group Holding" JSC

for the period ended on March 31, 2018

|  | Notes        | 31.3.2018<br>'000 лв. | 31.3.2017<br>'000 лв. |
|--|--------------|-----------------------|-----------------------|
| <b>Operation activity</b>  |              |                       |                       |
| Cash receipts from customers                                       | 12           | 13 816                | 11 554                |
| Payments to suppliers  | 12           | (9 154)               | (7 115)               |
| Payments to employees and social security institutions             | 12           | (4 398)               | (3 493)               |
| Cash flows related to interest, dividends and similar              | 12           | (95)                  | (49)                  |
| Paid and refunded income tax                                       | 12           | (50)                  | (60)                  |
| Positive / negative differences from foreign exchange operations   | 12           | (40)                  | -                     |
| Other receipts / (payments), net                                   | 12           | 339                   | (316)                 |
| <b>Net cash flow from operating activities</b>                     | <b>12</b>    | <b>418</b>            | <b>521</b>            |
| <b>Investment activity</b>   |              |                       |                       |
| Payments for acquisition of property, plant and equipment          | 12           | (67)                  | (19)                  |
| Acquisition of subsidiaries  | 12           | (32)                  | -                     |
| Acquisition / Sale of intangible assets                            | 12           | (859)                 | (1 319)               |
| Payments on loans  | 12           | (28)                  | (42)                  |
| Interest payments on loans   | 12           | (4)                   | (2)                   |
| <b>Net cash flow from investing activities</b>                     | <b>12</b>    | <b>(990)</b>          | <b>(1 382)</b>        |
| <b>Financing activity</b>  |              |                       |                       |
| Received or provided loans   | 12           | (486)                 | 1 078                 |
| Loans payables   | 12           | 3 576                 | (433)                 |
| Proceeds from interest, dividends and similar                      | 12           | (3)                   | (8)                   |
| Payments under finance leases                                      | 12           | (21)                  | (6)                   |
| Cash flows from positive and negative foreign exchange differences | 12           | (22)                  | (3)                   |
| Other  | 12           | (2)                   | (7)                   |
| <b>Net cash flow from financing activities</b>                     | <b>12</b>    | <b>3 042</b>          | <b>621</b>            |
| <b>Net change in cash and cash equivalents</b>                     |              | <b>2 470</b>          | <b>(240)</b>          |
| Cash and cash equivalents at beginning of year                     | 7.2.5        | 6 119                 | 6 075                 |
| <b>Cash and cash equivalents at end of year</b>                    | <b>7.2.5</b> | <b>8 589</b>          | <b>5 835</b>          |

Prepared by:



Nikolay Yatzino

CEO:



Tsvetan Alexiev

Date: 22.05.2018

## Consolidated statement of changes in equity of "Sirma Group Holding" JSC

for the period ended on March 31, 2018

| All amounts are in '000 lv.       | Main / Share capital | Purchased own shares | Reserves | Retained earnings/<br>(Accumulated loss) | Current financial result including non-controlling interest | Non-controlling interest | Total equity |
|-----------------------------------|----------------------|----------------------|----------|--|---|--------------------------|--------------|
| <b>Balance at January 1, 2018</b> | 59 361               | (475)                | 6 826    | 11 213                                   | 4 300   | 25 221                   | 106 446      |
| <i>Distribution of profit:</i>    |                      |                      |          |  |   |                          |              |
| <i>reserves</i>                   | -                    | -                    | (495)    | -  | -   | (98)                     | (593)        |
| Retained earnings                 | -                    | -                    | -        | 4 300                                    | (4 300)   | -                        | -            |
| Profit / (Loss) for the year      | -                    | -                    | -        | -  | 582   | 840                      | 1 422        |
| Changes at the expense of owners  | -                    | -                    | -        | 8  | -   | 151                      | 159          |
| <b>Balance at March 31, 2018</b>  | 59 361               | (475)                | 6 331    | 15 521                                   | 582   | 26 114                   | 107 434      |

| All amounts are in '000 lv.                 | Main / Share capital | Purchased own shares | Reserves | Retained earnings/<br>(Accumulated loss) | Current financial result including non-controlling interest | Non-controlling interest | Total equity |
|---|----------------------|----------------------|----------|--|---|--------------------------|--------------|
| <b>Balance at January 1, 2017</b>           | 59 361               | (262)                | 8 279    | 8 081                                    | 3 669   | 23 073                   | 102 201      |
| <i>Distribution of profit:</i>              |                      |                      |          |  |   |                          |              |
| <i>dividends</i>                            | -                    | -                    | -        | (764)                                    | -   | 764                      | (764)        |
| <i>reserves</i>                             | -                    | -                    | 512      | (647)                                    | -   | 135                      | -            |
| Retained earnings                           | -                    | -                    | -        | 3 669                                    | (3 669)   | -                        | -            |
| Changes resulting from purchased own shares | -                    | (38)                 | -        | -  | -   | -                        | (38)         |
| Correction restated reports                 | -                    | -                    | (341)    | -  | -   | -                        | (341)        |
| Changes at the expense of owners            | -                    | -                    | -        | 1 410                                    | -   | -                        | 1 410        |
| Profit / (Loss) for the year                | -                    | -                    | -        | -  | 1 189   | -                        | 1 189        |
| <b>Balance at March 31, 2017</b>            | 59 361               | (300)                | 8 450    | 11 749                                   | 1 189   | 23 972                   | 104 421      |

Prepared by:

  
Nikolay Yatzino

CEO:

  
Tsvetan Alexiev

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